

## Message Text

UNCLASSIFIED

PAGE 01 DOHA 01403 041630Z  
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 /031 W  
-----052565 041634Z /40

R 040946Z DEC 77  
FM AMEMBASSY DOHA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 3187  
AMEMBASSY ABU DHABI  
AMEMBASSY ATHENS  
AMCONSUL DHAHRAN  
AMEMBASSY JIDDA  
AMEMBASSY KUWAIT  
AMEMBASSY MANAMA  
AMEMBASSY MUSCAT  
AMEMBASSY TEHRAN

UNCLAS DOHA 01403

ABU DHABI PASS DUBAI

ATHENS FOR RTDO

E.O. 11652: N/A  
TAGS: BEXP, QA  
SUBJECT: TRADE OPPORTUNITY PROGRAM

1. 518/01/P0014 2. 120377 3. J. KHOURY 4. 518 QATAR  
5. Y CONSTRUCTION CONTRACTOR  
6A. FIRST TELEX OR CABLE, THEN SEND BROCHURES, WRITE TO  
6B. SIED JAWAD, COMMERCIAL MANAGER  
6C. AL-MANA COMPANY, P.O. BOX 491, DOHA, QATAR (ARABIAN GULF)  
79 TELEX: 4221 MANCO DH, CABLEVK ALMANCO, PHONE: 26296 (5 LINES)  
ATTN: JAWAD  
8. DOHA 1401 9. 104-11 DIRECT SALE AND REPRESENTATION  
9A. ENGINEERING/CONSTRUCTION PROJECT SPONSORSHIP  
10. AL-MANA COMPANY, LONG AND WELL-ESTABLISHED OF GOOD REP-  
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UTATION, DESIRES URGENT CONTACTS WITH U.S. CONSTRUCTION/CON-  
TRACTING FIRMS FOR THE CONSTRUCTION OF ONSHORE FACILITIES, SEA  
ARM BASE IN DOHA, QATAR. PROJECT ESTIMATED COST ABOUT \$40 MILLION  
PROVIDED BY QATAR ARMED FORCES FOR THE EXPANSION OF COUNTRY'S  
MARINE DEFENSE DIVISION. AL-MANA PREFERS RECEIVING TELEX FIRST  
EXPRESSING INTEREST, TELES NO. AND BRIEF RPT BRIEF  
DESCRIPTION OF FORMER EXPERTISE TO MEET PREQUALIFICATION

INVITATIONS DUE ANY TIME. FURTHER CORRESP  
ADENCE, BROCHURES,

ANNUAL REPORTS ESSENTIAL. FIRM WILLING TO SPONSOR U.S. FIRMS  
INTERESTED IN PROJECT, WILL PROVIDE ALL FACILITIES. EMBASSY  
RECOMMENDS AL-MANA TRADING AS EXCELLENT CONTACT WITH U.S.  
FIRMS.  
KILLGORE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 04-Dec-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977DOHA01403  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770449-1186  
**Format:** TEL  
**From:** DOHA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19771295/aaaaddco.tel  
**Line Count:** 70  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 1df0430c-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 04-Feb-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 367798  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRADE OPPORTUNITY PROGRAM  
**TAGS:** BEXP, QA  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/1df0430c-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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